



WAYNE, Pa., June 14, 2011 /PRNewswire/ -- [ZL Technologies](#) is leveraging [Enterprise Cloud Services](#) from [SunGard Availability Services](#) to deliver a new Software-as-a-Service (SaaS) offering. SunGard's Enterprise Cloud Services is helping ZL to broaden its customer reach without the need to build and staff new, costly IT infrastructure.

SunGard's Enterprise Cloud Services is an on-demand, enterprise-class solution which provides fully managed, virtual private data centers to support ZL's Unified Archive® production applications. SunGard's fully managed [Infrastructure-as-a-Service \(IaaS\)](#) offering provides multiple layers of protection, including redundant firewalls, segregated Layer 2 networking and integrated virtual private network (VPN) connectivity, which were critical requirements for ZL's environment. SunGard's [managed approach](#) offers ZL systems monitoring, patching, backup, maintenance and trouble resolution, to help reduce its provisioning burden and IT administrative demands.

"SunGard's [Enterprise Cloud Services](#) provide a highly secure and resilient platform based on IT security best practices and architected for compliance – features that address our customers' demanding enterprise environments," said Stephen Chan , co-founder and vice president, business development at ZL Technologies. "SunGard is helping us break a major price barrier by moving our production solutions to a cloud-based, multi-tenant platform – allowing us to reshape the economics of enterprise records management, archiving, and e-discovery solutions."

SunGard's Enterprise Cloud Services will help boost the flexibility ZL can provide customers. For instance, ZL can now offer a customer an application environment for testing without committing to a new supporting IT infrastructure. Also, ZL customers involved in litigation typically need on-demand usage for records management and e-discovery processes and the SunGard Enterprise Cloud Services environment allows them to ramp up processing and storage quickly to handle the data surge.

"We looked at a number of competing cloud solutions and selected SunGard because it was the best fit in helping us make a Software-as-a-Service model work. Essential to this model is SunGard's flexible and elastic pricing that allows us to pay for IT infrastructure from operating expenditures rather than capital expenditures," said Mr. Chan.

According to Rob Walters , vice president, product management, managed services, at SunGard Availability Services, "ZL Technologies provides a great example of how companies can transform with cloud computing services. The cloud is helping ZL bring its offerings to new customers that are attracted to the economics of a SaaS offering."

Click here to visit SunGard's [Cloud Computing Microsite](#) containing videos, case studies and a host of cloud computing information.

About ZL Technologies

Established in 1999, ZL Technologies, Inc. (ZL) provides cutting-edge enterprise software solutions for e-mail and files archiving for regulatory compliance, litigation support, corporate governance, and

storage management. ZL's Unified Archive®, offers a single unified platform to provide all the above capabilities, while maintaining a single copy and a unified policy across the enterprise. With a proven track record and enterprise clients which include top global institutions in finance and industry, ZL has emerged as the specialized provider of large-scale email archiving for E-Discovery and compliance. For more information, please visit www.zlti.com.

About SunGard Availability Services

SunGard Availability Services provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software to 10,000 customers in North America and Europe. With five million square feet of datacenter and operations space, SunGard assists IT organizations across virtually all industry and government sectors to prepare for and recover from emergencies by helping them minimize their computer downtime and optimize their uptime. Through direct sales and channel partners, we help organizations ensure their people and customers have uninterrupted access to the information systems they need in order to do business. To learn more, visit www.sungardas.com or call 1-800-468-7483.

About SunGard

SunGard is one of the world's leading software and technology services companies. SunGard has more than 20,000 employees and serves 25,000 customers in 70 countries. SunGard provides software and processing solutions for financial services, higher education and the public sector.

SunGard also provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software. With annual revenue about \$5 billion, SunGard is ranked 380 on the Fortune 500 and is the largest privately held business software and IT services company. For more information, visit www.sungard.com.

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